

TUESDAY, DECEMBER 3

8:00am-4:00pm	Exhibitor Move-in
12:30-1:30pm	Navigating the Marina Permitting Process in Environmentally Sensitive Coastal Areas
12:30-1:30pm	Marina Food and Beverage 101
12:30-1:30pm	Climate Change Resiliency: Preparing for Changing Water Levels and Flooding at Inland Facilities
1:45-2:45pm	Turning Customers into Champions: How Marketing to Current Customers Will Grow Your Business
1:45-3:45pm	The Cost of Marina/Boatyard Insurance: What to Know About Policies and the Process for Underwriting, Liability, Assessment and Claims
3:00-4:00pm	Economic Impact of the Invasive Zebra and Quagga Mussels and What Can be Done
4:15-5:15pm	Planning, Designing, and Paying for Capital Improvement Projects
4:15-5:15pm	Working with Marine Surveyors: What Marinas and Boatyards Need to Know for Their Customers and Their Business
4:15-5:15pm	Customer Retention: Focusing on Current Customers and Developing a Marina Culture

WEDNESDAY, DECEMBER 4

7:30-8:45am	Young Leader Awards and Keynote - Navigating the New Age of Transformation (Without Losing Your Marina Identity) <i>Dan Cowens, CEO & Founder, Oasis Marinas</i>
9:00am-5:00pm	Exhibit Hours
9:00am	Coffee Break 
9:30-10:30am	Marina Layouts - The Why's Behind the Guidelines
9:30-10:30am	The Digital Future of Drystack Operations
10:45-11:00am	Product Demo
11:15am-12:15pm	Fast Track to New School Marketing: A Step-by-Step Plan to Action
11:15am-12:15pm	Marina Electrical 101: Practical Application for Codes and Standards
1:45-2:00pm	Product Demo
2:15-3:15pm	Don't Let Your Company Go Up in Smoke: The Consequences of Not Testing Job Applicants for Marijuana Use
2:15-3:15pm	Property Valuation: The Basics of Getting the Right Price
3:30-3:45pm	Product Demo
4:00-5:00pm	Happy Hour 
5:30-7:30pm	The Docks Expo Party at Ole Smoky Distillery 

THURSDAY, DECEMBER 5

7:30-8:45am	Panel Discussion: Smart Marinas: How Technology and Automation Are Changing the Industry
9:00am-3pm	Exhibit Hours
9:00am	Bloody Mary Bar 
9:30-10:30am	OSHA Impact to the Future of Marinas, Boatyards and Dry Stack Operations
9:30-10:30am	The Advantages of Drystack Automation and Tilt-Up Construction
10:45-11:00am	Product Demo
11:15am- 12:15pm	Marina of the Year Awards Lunch
12:30-1:30pm	Marina Condition Assessment and Strategic Renovation Planning
12:30-1:30pm	Innovations in Sustainability: Updates on Great Lakes Clean Marina Efforts
1:45-2:00pm	Product Demo
2:00-3:00pm	How to Navigate a Change in Ownership or Management
2:00-3:00pm	Dock Construction Analysis: Cost and Infrastructure Guide
3:00-7:00pm	Exhibitor Move-out