



the docks expo

2019 Registration is Now Open

December 3-5 • Nashville, TN • Music City Center

presented by: **Marina**
DOCK AGE

Get started at www.docksexpo.com ►

2018 Highlights



You're Invited to #Docks2019

Whether your backdrop is palm trees or pine trees, mountain skies or skylines, we know the marina season keeps you busy. That's why we've created a **one-stop-shop** for the fresh and saltwater marina industry to get to work. Join us **December 3-5, 2019 in Nashville, Tennessee** and lift your marina operation to new heights at the 2019 Docks Expo.

Docks is produced by **Marina Dock Age Magazine** - so expect to find top-tier technology, tools, and ideas that are right now. By attending, you'll have access to 100+ exhibitors, 24 education sessions, hands-on product demos, and exclusive networking events.

Who Should Attend? This annual trade show is designed to connect fresh and saltwater marina, boatyard, and private dock owners and operators with the latest training, products, and services. Professionals who rely on the marina industry for their business will benefit from attending #Docks2019.

Why Nashville? Now in its fifth year, Docks is continuing its residency in the Music City this December. Here are just a few reasons why we love this location:

- Nashville's central location makes travel easy. The Nashville International Airport operates 20 airlines with 585 flights arriving and departing daily.
- Live music at every turn. There's a reason they call it Music City!
- Endless and unique dining options like Nashville's world-famous hot chicken.
- Plus, 40,000 sq.ft. of trade show space at The Music City Center.

Online Registration is now open. Attendee registration includes everything – no add-on charges here. Sign up early and save. Discounted Registration for only \$195 runs through September 23.

Visit docksexpo.com to learn more!



Schedule of Events

TUESDAY, DECEMBER 3

8:00am-4:00pm	Exhibitor Move-in
12:30-1:30pm	Navigating the Marina Permitting Process in Environmentally Sensitive Coastal Areas
12:30-1:30pm	Marina Food and Beverage 101
12:30-1:30pm	Climate Change Resiliency: Preparing for Changing Water Levels and Flooding at Inland Facilities
1:45-2:45pm	Turning Customers into Champions: How Marketing to Current Customers Will Grow Your Business
1:45-3:45pm	The Cost of Marina/Boatyard Insurance: What to Know About Policies and the Process for Underwriting, Liability, Assessment and Claims
3:00-4:00pm	Economic Impact of the Invasive Zebra and Quagga Mussels and What Can be Done
4:15-5:15pm	Planning, Designing, and Paying for Capital Improvement Projects
4:15-5:15pm	Working with Marine Surveyors: What Marinas and Boatyards Need to Know for Their Customers and Their Business
4:15-5:15pm	Customer Retention: Focusing on Current Customers and Developing a Marina Culture

WEDNESDAY, DECEMBER 4

7:30-8:45am	Young Leader Awards and Keynote - How Technology and Partnerships Can Move the Industry <i>Dan Cowens, CEO & Founder, Oasis Marinas</i>
9:00am-5:00pm	Exhibit Hours
9:00am	Coffee Break 
9:30-10:30am	Marina Layouts - The Why's Behind the Guidelines
9:30-10:30am	The Digital Future of Drystack Operations
10:45-11:00am	Product Demo
11:15am-12:15pm	Fast Track to New School Marketing: A Step-by-Step Plan to Action
11:15am-12:15pm	Marina Electrical 101: Practical Application for Codes and Standards
1:45-2:00pm	Product Demo
2:15-3:15pm	Don't Let Your Company Go Up in Smoke: The Consequences of Not Testing Job Applicants for Marijuana Use
2:15-3:15pm	Property Valuation: The Basics of Getting the Right Price

3:30-3:45pm	Product Demo
4:00-5:00pm	Happy Hour  
5:30-7:30pm	The Docks Expo Party at Ole Smoky Distillery 

THURSDAY, DECEMBER 5

7:30-8:45am	Panel Discussion: Smart Marinas: How Technology and Automation Are Changing the Industry
9:00am-3pm	Exhibit Hours
9:00am	Bloody Mary Bar 
9:30-10:30am	OSHA Impact to the Future of Marinas, Boatyards and Dry Stack Operations
9:30-10:30am	The Advantages of Drystack Automation and Tilt-Up Construction
10:45-11:00am	Product Demo
11:15am- 12:15pm	Marina of the Year Awards Lunch
12:30-1:30pm	Marina Condition Assessment and Strategic Renovation Planning
12:30-1:30pm	Innovations in Sustainability: Updates on Great Lakes Clean Marina Efforts
1:45-2:00pm	Product Demo
2:00-3:00pm	How to Navigate a Change in Ownership or Management
2:00-3:00pm	Dock Construction Analysis: Cost and Infrastructure Guide
3:00-7:00pm	Exhibitor Move-out

All sessions located at Music City Center (MCC) except where indicated. Schedule is subject to change.

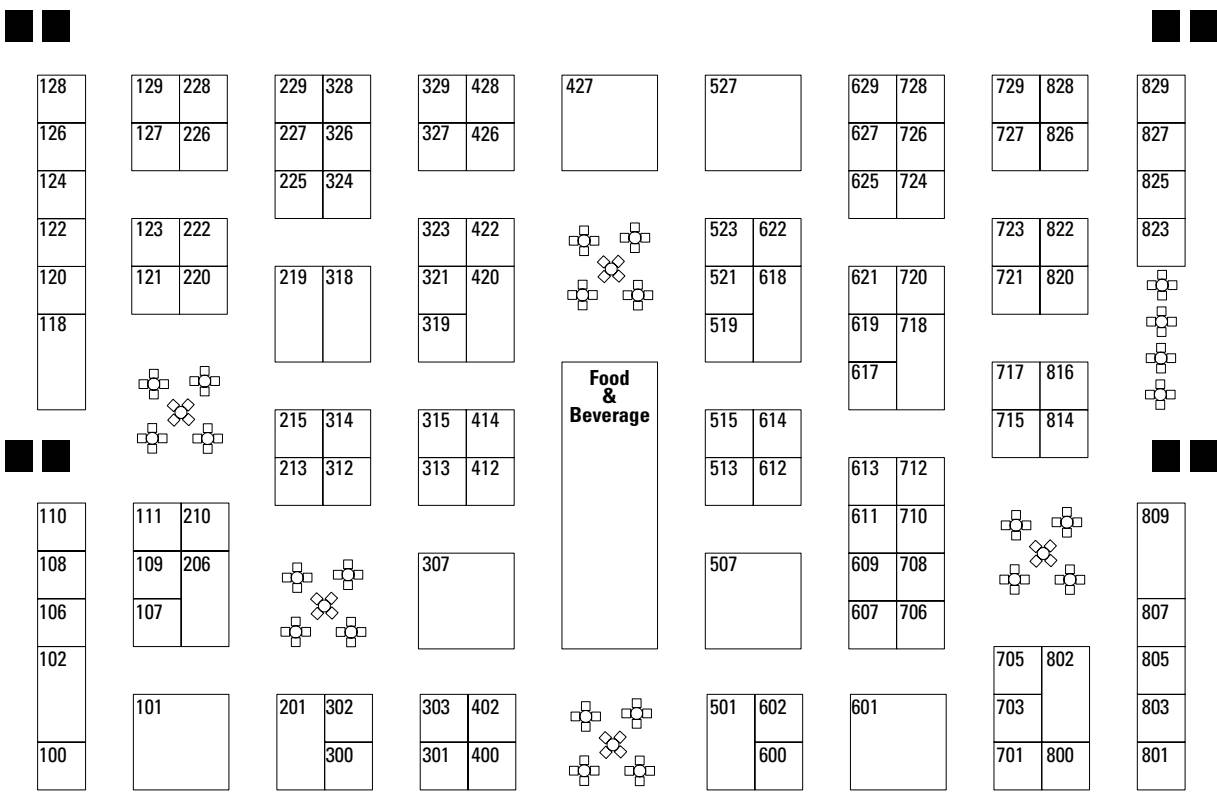
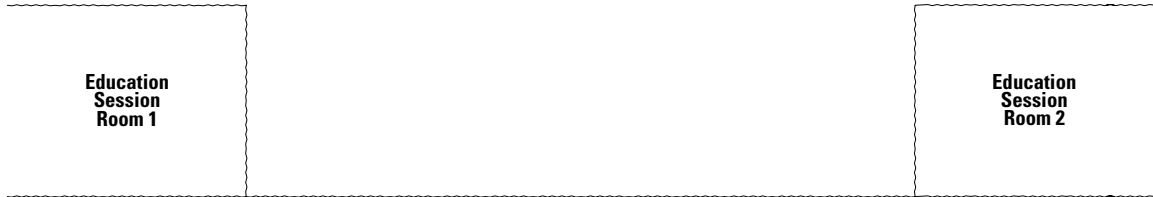
Exhibitor List

060Bio, LLC.....	315	HyPower Pedestals.....	307
ASAR/Safe Harbour Dry Stacks.....	611	Hydro Glow Inc.....	107
AZEK Building Products.....	703	HydroHoist Boat Lifts.....	307
AccuDock.....	327	K & R Dock Accessories.....	201
American Muscle Docks & Fabrication.....	101	KECO Inc.....	513
American Piledriving Equipment.....	222	Kropf Industrial Inc.....	116
Astro Plastics.....	805	Lumberock Premium Decking.....	319
BMS Marine Inc./Float Air.....	800	Mad Duck Marine Systems, LLC.....	712
Bellingham Marine.....	515	MariCorp U.S.....	501
Betta-Way Boat Stuff, LLC.....	609	Marine Development Inc.....	701
BiT Marine Software.....	100	Marine Insurance House.....	619
Boat Floater Industries, LLC.....	612	MarineSync Corp.....	513
BoatCloud.....	625	Meeco Sullivan.....	422
Cellofoam North America.....	219	Merco Marine.....	400
Colliers International, Leisure Property Advisors.....	213	Molo Inc.....	210
Coverra Insurance.....	321	National Marina Sales.....	318
Cumberland Sales Company.....	602	PYI Inc.....	302
Den Hartog Industries Inc.....	705	Perspective Products (Sure Step & Tredz).....	618
Dock Boxes Unlimited Inc.....	809	Pier Genius.....	706
Dock Edge +.....	215	Pipefusion Services Inc. (NyDock Floating Docks).....	527
Dock Lifeguard.....	324	Poly Lift Boat Lifts.....	427
Dockwa Inc.....	121	Premier Boatlifts & Docks Inc.....	427
DoubleTrac by Omega Flex.....	607	Rack 'N Roll Marine Inc.....	820
EZ Dock.....	303	Roof & Rack Products Inc.....	613
Eagle Floats.....	426	SF Marina Systems.....	629
Eaton Marina Power & Lighting.....	710	Scribble Software.....	420
Econo Lift Boat Hoist.....	228	Seaflex Inc.....	521
Edson International.....	301	SmartPlug Systems, LLC.....	814
Elkhart Plastics/Connect-A-Dock.....	600	Snag-A-Slip/Marina Life.....	622
Edeck by Eastern Metal Supply.....	312	Snap Dock.....	617
Envirotubes.....	708	Structure Marine Amarco Inc.....	428
FiberSteel Boatlifts.....	206	SunWalk Superior Surfaces.....	802
Fisher Phillips Safety Solutions.....	220	TIVA Building Products.....	111
Floating Docks Mfg. Co.....	402	The Boat Float Company.....	507
Fortress Pilings.....	715	Tiger Docks.....	519
Golden Giant Building Systems.....	314	Titan Deck.....	300
Golden Marine Systems, LLC.....	102	ValTect Petroleum Products.....	414
Great Lakes Marine Products.....	720	Wave Armor.....	716
Highland Flotation Systems.....	523	Wild Hog Railing.....	601
Hostar Marine Transport Systems Inc.....	621		

Sponsors



2019 Floor Plan



Interested in becoming a #Docks2019 Exhibitor or Sponsor?
 Email **Susie Jensen** at susie@marinadockage.com or call 314-561-4706.

Industry Awards

Marina of the Year

Each year, *Marina Dock Age* honors two marinas (one small, less than 250 slips, and one large) with the Marina of the Year awards. Facilities from across the country complete detailed applications, competing in many different categories – business operations, renovations, advertising/marketing, community and industry involvement, special challenges and more.

Marina Dock Age will present additional awards in other categories, such as Facility Improvements, Advertising/Marketing, Environmental Responsibility and more. Awards will vary from year to year, depending on the qualified applicants. Marinas can win category awards each year, and former Marina of the Year winners are also eligible to win additional category awards every year.

2018 Winners:

Large Winner – Westpoint Harbor • Redwood City, California

Small Winner – Pikes Bay Marina • Bayfield, Wisconsin



Young Leader Award

The Docks Expo is accepting nominations for men and women under the age of 40, who have made significant contributions to the marina and boatyard industry and collectively promise to play a big role in shaping its future.

We are looking for nominees that represent the broad range of employment opportunities in the industry. Awards will be presented to young marina and boatyard owners, managers and staff; marina consultants, engineers or other professional service providers; manufacturers and suppliers of marina and boatyard products, or other professions that rely on the marina and boatyard industry for their businesses.



PRESENTED BY **MARINA DOCK AGE**

2019 Marina of the Year & Young Leader Award nominations are due Oct 1.

Visit docksexpo.com to learn more or to submit a nomination form. All winners will be honored during an awards ceremony at The Docks Expo.

Show Features

Education Sessions

Gather new ideas by attending education sessions developed by the experts at *Marina Dock Age*. Select from topics ranging from permitting to the latest DIY marketing tactics for marina owners. All education sessions are **in-depth and expert-led**, and there's an opportunity to attend up to **24 sessions** over three days. All sessions are included in our all-inclusive attendee registration pricing.

Trade Show Floor

The trade show floor at Docks is your one-stop-shop for over **100 marina-focused exhibitors**. Compare and price the latest and greatest products and services in-person and make valuable connections with informed vendors.

Make sure to check out **daily product demos** too! Plus, don't miss daily on-site coffee breaks, happy hours and **even a Bloody Mary bar**.



Docks' home-base, Music City Center



2018 tradeshow floor

Official Docks Party

We're excited to announce that our official 2019 Docks Expo party will take place at **Ole Smoky Distillery on Wed, December 4 from 5:30-7:30 pm!** Sample the brand's famous moonshine, enjoy free food and drinks, network with industry pros over a friendly yard game and more.



Learn more about this event at www.docksexpo.com ►

Online Registration

Attendee registration is all-inclusive and covers access to the trade show floor, 100+ exhibitors, 24 expert-led education sessions, product demos, and exclusive networking events. Sign up early & save!



2019 Attendee Pricing

Discounted Registration through September 23 \$195

Early Registration through November 18 \$265

Standard Registration after November 18 \$335

Register online at www.docksexpo.com ►

Hotel Accommodations

Docks is continuing its residency in the Music City this December. Nashville's central location makes it easy to travel to. The Nashville International Airport operates 20 airlines with 585 flights arriving and departing daily. Just steps from **Docks' home-base, The Music City Center**, you'll find live music at every turn and endless and unique shopping and dining options.

Head to visitmusiccity.com to learn more about what Nashville has to offer!

Special #Docks2019 Hotel Pricing: Don't Miss Out on Discounted Rates!

The Docks team has secured **special rates** for attendees and exhibitors **at four nearby hotels**. Please make your reservation using the links provided on this webpage or by calling the hotel directly. You may report any unauthorized solicitation to jenn@wjinc.net.



Hilton Downtwon Nashville

Visit docksexpo.com/hotel-explore to take advantage of these special rates.



- | | |
|---|---|
| <p>1 Hilton Downtown Nashville
 121 Fourth Ave South, Nashville, TN 37201
 Phone: 1-615-620-1000 • Fax: 1-615-620-2050
 \$239 per night (valid through 11/12/19*)</p> | <p>2 Cambria Hotel Nashville Downtown
 118 8th Ave South, Nashville, TN, 37203
 Phone: 1-877-424-6423
 \$219 per night (valid through 11/11/19*)</p> |
| <p>3 Tru by Hilton Nashville Downtown Convention Center
 500 5th Ave S B, Nashville, TN, 37203
 Phone: 1-629-255-0303
 \$205 per night (valid through 11/12/19*)</p> | <p>4 Home2 Suites by Hilton Nashville Downtown Convention Center
 500 5th Ave S B, Nashville, TN, 37203
 Phone: 1-629-255-0300
 \$225 per night (valid through 11/13/19*)</p> |

*Hotel rates are valid through the date displays OR until Docks Expo Room Block sells out.



319 N 4th Street
Suite 650
St. Louis, MO 63102

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- trade show floor access
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