


SCHEDULE OF EVENTS

TUESDAY, DECEMBER 4

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|----------------------------|--|---------------------|
| 7:30 AM - 5:30 PM | REGISTRATION | Hall C Pre-function |
| 8:00 AM - 4:00 PM | EXHIBITOR MOVE-IN | Hall C |
| 10:00 AM - 11:00 AM | WELCOME AND ANNUAL SURVEY TRENDS <i>Anna Townshend, Editor, Marina Dock Age</i> | Room 106 |
| 11:15 AM - 12:15 PM |  Marina Drownings, Life Rings and Safety Ladders: Statistics, Standards and Recommendations (1LU/HSW) <i>Carl Wolf, CMM, CMI, Robson Forensic, Inc.</i> | Room 105A |
| 11:15 AM - 12:15 PM |  Marina/Boatyard Insurance: The Policies Marinas Want, Need and Probably Don't Have and How that Impacts the Claims Process (1LU) <i>Daniel K. Rutherford, AMI-CMI, LPI, Director, Claims and Risk Management, Maritime Program Group</i> | Room 105B |
| 12:15 PM - 1:15 PM | LUNCH & LEARN  | Room 106 |
| 1:30 PM - 2:30 PM |  Charting a Course Through the Storm: Designing for Marina Resiliency (1LU) <i>Jack Cox, Principal Senior Coastal Engineer, SmithGroup</i> | Room 105A |
| 2:45 PM - 3:45 PM |  Integrating Marinas and Public Spaces - Increasing Access Through Community Partnerships (1LU/HSW) <i>Greg Weykamp, ASLA, LEED AP President/Principal, Edgewater Resources, LLC</i> | Room 105A |
| 2:45 PM - 3:45 PM | How to Attract Loopers and Other Active Transient Boaters to Your Marina <i>Kim Russo, Director, America's Great Loop Cruisers Association</i> | Room 105B |
| 4:00 PM - 5:00 PM | The Benefits of Employee Training and Engagement <i>Mark Gallavan, Assistant General Manager, Bay Point Resort and Marina David Barth, Director, Business Operations, Bay Point Resort and Marina</i> | Room 105A |
| 4:00 PM - 5:00 PM |  Understanding Floating Wave Attenuators (1LU) <i>Christopher K. Goshow, P.E., Principal, IWC USA Office</i> | Room 105B |

WEDNESDAY, DECEMBER 5

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|--------------------------|---|---------------------|
| 7:00 AM - 4:30 PM | REGISTRATION | Hall C Pre-function |
| 7:30 AM - 8:45 AM | AWARDS CEREMONY BREAKFAST - MARINAS OF THE YEAR AND YOUNG LEADER PRESENTATIONS AND BEST PRACTICES <i>Anna Townshend, Editor, Marina Dock Age</i> | Room 106 |
| 9:00 AM - 4:00 PM | EXHIBIT HOURS | Hall C |
| 9:00 AM | COFFEE BREAK  | Hall C |
| 9:15 AM - 10:15 AM | Working with the Government: Corps and TVA Guidance on Project Expansion and New Development <i>Michael Abernathy, Chief, Real Estate Division, Real Estate Contracting Officer, U.S. Army Corps of Engineers-Nashville District Myles Barton, Chief, Management and Disposal Branch, Real Estate Division, U.S. Army Corps of Engineers-Nashville District Rebecca Hayden, Senior Manager, Recreation and Shoreline Management, Tennessee Valley Authority Gary Loftis, Professional Engineer, Maffett Loftis Engineering, LLC</i> | Hall C - Port |

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SCHEDULE OF EVENTS







WEDNESDAY, DECEMBER 5 (continued)

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|---------------------|---|--------------------|
| 9:15 AM – 10:15 AM |  Navigating to a New Marina (1LU) <i>Bruce Lunde, Senior Project Manager, MSA Professional Services Inc.</i> <i>Dan Williams, Senior Landscape Architect, MSA Professional Services Inc.</i> | Hall C - Starboard |
| 10:15 AM – 10:30 AM | PRODUCT DEMO - DOCKHOUND | Booth 523 |
| 10:30 AM – 11:30 AM |  National Electric Code - An In-depth Study of the New 2017 Marina Electric Codes (1LU/HSW) <i>Gary Loftis, Professional Engineer, Maffett Loftis Engineering, LLC</i> | Hall C - Port |
| 10:30 AM – 11:30 AM | Journey to Best in Class: Risk Management, Safety and Storm Planning Best Practices for Marine Facilities and Contractors <i>Kerry Gonzalez, CEO and Marketing Director, AMG Insurance International</i> | Hall C - Starboard |
| 11:30 AM – 12:30 PM | LUNCH ON THE TRADESHOW FLOOR  | Hall C |
| 12:00 PM – 12:30 PM | MEET THE MDA EDITORS | MDA Booth 431 |
| 12:45 PM – 1:45 PM | Roundtable Sessions: Working with the Government – <i>Greg Harlan, Private Consultant</i> <i>Preston Smith, Environmental Health Coordinator/Marina Programs Manager, Office of Environmental Health Services at the Commonwealth of Virginia Department of Health</i> <i>Michael T. Abernathy, Chief, Real Estate Division, Real Estate Contracting Officer, U.S. Army Corps of Engineers – Nashville District</i> <i>Myles Barton, Chief, Management and Disposal Branch, Real Estate Division, U.S. Army Corps of Engineers – Nashville District</i> Safety & Insurance – <i>Daniel K. Rutherford, AMI-CMI, LPI, Director, Claims and Risk Management, Maritime Program Group</i> <i>Kerry Gonzalez, CEO and Marketing Director, AMG Insurance International</i> <i>Gary Loftis, Professional Engineer, Maffett Loftis Engineering, LLC</i> <i>Robert Smith, Executive Director, Fisher Phillips Safety Solutions</i> | Hall C - Port |
| 1:45 PM – 2:00 PM | PRODUCT DEMO - PERSPECTIVE PRODUCTS | Booth 119 |
| 2:00 PM | HAPPY HOUR  Dockhound | Hall C |
| 2:00 PM – 3:00 PM | Federal Grants Available to Marinas for Equipment, Construction and More <i>Greg Harlan, Private Consultant</i> <i>Preston Smith, Environmental Health Coordinator/Marina Programs Manager, Office of Environmental Health Services at the Commonwealth of Virginia Department of Health</i> | Hall C - Port |
| 2:00 PM – 3:00 PM |  Protecting Docks from Hurricanes and Saltwater: A Journey from the 19th into the 21st Century (1LU) <i>George Register, Owner, Register Marine</i> | Hall C - Starboard |
| 3:00 PM – 3:15 PM | PRODUCT DEMO - HYDRO GLOW INC. | Booth 209 |
| 3:15 PM – 4:15 PM | Digital Marketing in 2018 and How Automation Could Impact Marinas <i>Iaian Archibald, Co-Founder and CEO, Swell Advantage</i> <i>Paul Norton, Co-Founder and CEO, SlipSure</i> | Hall C - Port |
| 3:15 PM – 4:15 PM |  Combining Maintenance, Operational and Capital Planning (1LU) <i>Dan Natchez, President, Daniel Natchez & Associates</i> | Hall C - Starboard |
| 6:00 PM – 8:00 PM | KICK-OFF PARTY  | Wildhorse Saloon |

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SCHEDULE OF EVENTS

THURSDAY, DECEMBER 6

| | | |
|----------------------------|---|---------------------|
| 8:30 AM – 3:30 PM | REGISTRATION | Hall C Pre-function |
| 9:00 AM – 3:00 PM | EXHIBIT HOURS | Hall C |
| 9:00 AM | COFFEE BREAK   | Hall C |
| 9:00 AM | BLOODY MARY BAR  | Hall C |
| 9:15 AM – 10:15 AM | Workforce Development for Boatyards & Marinas <i>Pam Lenzion, Executive Director, American Boat Builders & Repairers Assoc.</i> | Hall C - Port |
| 9:15 AM – 10:15 AM |  Planning for Power at a Marina - from Equipment, Layout, to Costs (1LU) <i>Chris Dolan, Manager, Sales & Customer Relations, Marina Electrical Equipment</i> | Hall C - Starboard |
| 10:15 AM – 10:30 AM | PRODUCT DEMO - DOCKWA INC. | Booth 821 |
| 10:30 AM – 11:30 AM | Fuel Docks-The Heart and Soul of a Marina <i>Jeremy Enck, General Manager, Jamestown Marina</i> | Hall C - Port |
| 10:30 AM – 11:30 AM |  Top 10 Safety Violations at Marinas and Boatyards (1LU/HSW) <i>Robert Smith, Executive Director, Fisher Phillips Safety Solutions</i> <i>Travis Vance, Attorney, Fisher and Phillips, LLP</i> | Hall C - Starboard |
| 11:30 AM – 12:30 PM | LUNCH ON THE TRADESHOW FLOOR  | Hall C |
| 12:00 PM – 12:30 PM | MEET THE MDA EDITORS | MDA Booth 431 |
| 12:45 PM – 1:00 PM | PRODUCT DEMO - SEAFLEX INC. | Booth 406 |
| 1:00 PM – 2:00 PM | Roundtable Sessions: Marina/Boatyard Operations – <i>Jeremy Enck, General Manager, Jamestown Marina</i> <i>Iaian Archibald, Co-Founder and CEO, Swell Advantage</i> <i>Paul Norton, Co-Founder and CEO, SlipSure</i> <i>Sherrie Norton, Co-Founder and COO, SlipSure</i> <i>Mark Gallavan, Assistant General Manager, Bay Point Resort and Marina</i> Planning & Engineering – <i>Jack Cox, Principal Senior Coastal Engineer, SmithGroup</i> <i>Bruce Lunde, Senior Project Manager, MSA Professional Services Inc.</i> <i>Dan Williams, Senior Landscape Architect, MSA Professional Services Inc.</i> <i>George Register, Owner, Register Marine</i> | Hall C - Port |
| 3:00 PM – 7:00 PM | EXHIBITOR MOVE OUT | Hall C |

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